



# Procurement Solutions

Providing a single global supplier for all  
your ICT procurement needs



From our distribution hubs, our procurement consultants are on hand to provide a first-class solution whatever your requirement, wherever you require it.

With many years of experience, Talia have the ability to source materials and equipment to meet your business model and design the most effective plan to take the ICT area of your company further. Think of us as your ready-made Communications and IT procurement department, taking the legwork away from you and straight to our highly experienced team of specialists.

From our hubs, the procurement team are on hand to make your ICT and communication decisions easier. Using us in a consultancy capacity, where we can advise you every step of the way, we source and supply companies with all manner of equipment, covering all aspects of the logistical side of ICT procurement. We are capable of supplying you wherever you are based, using our partnerships with leading distributors. Experienced in taking on board pre stage equipment for factory testing to support EPC projects in the country, no job is too small, too complicated or too large for Talia.

Our purchasing team is supported by a fantastic group of partnerships we have developed to be able to provide you first-rate solutions at competitive costs. Companies we work alongside include HP, Dell, Microsoft, DocuSign, Motorola, Cisco, Comtech, iDirect and Newtec. All of our partners continue to offer innovative solutions to suit the needs of your business and are vetted on a regular basis to ensure they continually provide our clients with high quality products and a high quality service.

### **What to expect from us**

Talia has been working in the industry for many years and this knowledge of the market combined with our experience in procurement consultancy and our extensive network of partners means we are able to deliver a wide range of solutions to support a variety of projects. We like to see ourselves as an extension to your in-house procurement department, where we offer consultancy on products and provide you the very best for all your communication and IT needs within your business.

We also pride ourselves on offering superb technical support that goes hand in hand with procurement solutions. Our wide variety of clients, including many high profile companies, can rely on us to not only take on their procurement needs but also deliver an exceptional technical support service as long as they need us.



## What we offer

Building strong relationships with our clients is paramount to us. We will work closely with you throughout the whole procurement process, making sure you are kept in the loop, informed, consulted and supported at all times.

We are committed to providing our clients the latest in technical solutions and support while also ensuring we have gone above and beyond to provide you with a solution that is unique to your business needs. There is no 'one size fits all' approach here. Every need you have will be considered before we run through what we feel would suit your business best, and fall in line with your budgetary requirements. Once those solutions have been agreed, we use our network of partnerships and extensive knowledge of ICT procurement and logistics to deliver the perfect package for you.

Talia will achieve excellent value for money for all our customers, leaving you safe in the knowledge you are getting a great service from start to finish.

## Who we've worked with

Over the past 15 years, we have developed relationships with customers working across all sectors including Banks, Communications, Construction, Defence and Security, Government, Oil and Gas, Mining, Media organisations, NGOs, and other enterprises. We continue to offer our clients advanced ICT solutions backed by Talia's guaranteed Quality of Service, renowned 24/7 support centre and experienced on-the ground technical teams.

## Why choose us?

From our strategic locations, we are able to directly support and deliver procurement solutions to you locally. Our staff, are all trained and managed by highly experienced personnel from other countries around the world. This business model is designed to develop local talent, provide knowledge transfer to our staff, whilst providing career opportunities for the future and contribute to the economic growth of the region.

## Our partners include



# Procurement solutions

## Computer Hardware

- Enterprise Servers
- Cloud Solutions
- Servers
- Storage & Back Up
- Desktops/Laptops
- Printers
- Scanners
- Projectors
- Multifunction devices
- Telephones/Radios
- Satellite
- Consumables

## Networking

- Switching Solutions
- Routing Solutions
- Voice & Unified Communications
- Network Management
- Network Infrastructure
- Control Software
- Telephony

## Software

- Microsoft Licencing
- BlackBerry Licencing
- NetApp
- DocuSign

## Site Equipment

- UPS Systems
- Automation
- Circuit Protection
- Electrical Distribution
- Precision Air Conditioning
- Industrial Batteries
- Access Floor Systems
- Intelligent Building Solutions
- Lighting Control System
- RF/Satellite Towers

## Security

- Video Surveillance Monitoring Systems
- Surveillance cameras
- Video Management Software
- Video Monitors
- Video Recorders
- Video Storage Servers
- Access Control, Lock Devices & Readers
- Fire Alarm Systems
- Sound, Paging and Intercom

## Our clients include



## communicate without boundaries

### UK Headquarters

19 Nassau Street  
London  
W1W 7AF  
United Kingdom  
T: +44 (0)20 3318 1500

### Teleport

Talia Teleport  
Mitterweg 36  
82399 Raisting  
Germany  
T: +49 (0)89 2206 1186

### North America

11951 Freedom Drive  
Suite 1300  
Reston VA 20190  
USA  
T: +1 (281) 404 2390

### Middle East

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Dubai  
United Arab Emirates  
T: +971 (0)4 501 5452

### Central Iraq

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Area 601 Al Amirat  
AL Mansour Baghdad  
Iraq  
T: +964 (0)780 182 2887

### North Iraq

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English Village  
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T: +964 (0)751 230 0189

### East Africa

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Ikeja  
Lagos  
Nigeria  
T: +234 (0)803 425 4587

### West Africa

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Tongping  
Juba, South Sudan  
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